



Foundations of Banking Risk

24-25 June 2010



Advanced Operational Risk Management

7-8 October 2010

Advanced Credit & Financial Analysis

15-16 November 2010

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The Global Association of Risk Professionals (GARP)

Founded in 1996, the Global Association of Risk Professionals (GARP) serves close to 100,000 risk management practitioners and researchers representing banks, investment management firms, government agencies, academic institutions and corporations from more than 167 countries worldwide.

As the leading professional association for financial risk managers, GARP is dedicated to advancing the knowledge and expertise of financial risk management through education, training and the promotion of best practices globally. Proper training is essential to creating a culture of risk awareness, and with an annual growth rate of more than 25% over the past five years, GARP has become a leader in offering world-class training and certification programmes for risk management professionals through its:

- FRM® (Financial Risk Manager) Certification Programme
- Foundations and Banking Risk Certificate
- Public training courses
- Customised training solutions

Training Methodology

GARP Trainers use modern learning techniques (a blend of presentational methods, examples and case studies) used by many banks around the world – in order to assist with delegates understanding.

Sign up early and take advantage of reduced early bird tuition fees!

CONTACT DETAILS:

Ms Vasiliki Zafiri, Tel.: 210 3680927, Fax: 210 3633174,
e-mail: vzafiri@hau.gr, www.hau.gr/management



Foundations of Banking Risk **24-25 June 2010**

Introduction

The course is designed around globally acknowledged risk management concepts and international regulatory standards. Those who successfully complete this program will demonstrate a broad knowledge and understanding of risk management methodologies, governance structures for the management of risk in financial institutions, and the global regulatory requirements.

Objectives

- Understand the forms and functions of banking and main bank management issues
- Recognize the link between risk and bank regulation
- Understand the core drivers of credit, market and operational risk
- Recognize the main characteristics of various credit products and financial instruments
- Highlight the main points of operational risk management
- Establish link between bank risk and capital requirements
- Enhance awareness of challenges in the post crunch, global banking market

Who should attend?

This program provides an ideal level of fundamental education of risk-related issues for employees in any division within the organization or as a baseline training program:

- Analyst programs
- Operations
- Risk
- Audit
- Accounting
- IT
- Sales
- Compliance
- Legal
- New staff orientation training
- Retail banking

DAY 1

- Functions and forms of banking
- Managing banks
- Banking regulation
- Credit risk

DAY 2

- The Credit Process & Credit Risk Management
- Market Risk
- Operational Risk
- Regulatory Capital & Supervision Under Basel II
- Basel II Accord

Course leader

Peter Went, Senior Researcher, GARP

Peter's specialty lies in time-series characteristics of equity, bond and commodities markets, as well as broad financial risk management research. He has taught at various international universities and business schools and has published several articles in finance journals on banking and econometrics. Peter was a key contributor to the Foundations of Banking Risk book, upon which this training is centered.

Advanced Operational Risk Management 7-8 October 2010

Introduction

This training course provides participants with advanced insight into Operational Risk. The aim of this course is to examine key qualitative operational risk techniques, highlighting the regulators expectation, detailing industry sound practice for compliance and discussing how these can be used to derive real business benefits.

Objectives

- Understand the Basel II Accord and its operational risk requirements
- Understand the main types and the different approaches to measuring and managing operational risk
- Interpret the reasons and techniques for mitigating and monitoring operational risk
- Assess supervision and disclosure

Who should attend?

This course is intended for those individuals who are familiar with Operational Risk, and those who wish to gain an enhanced knowledge of global best practices. The course will be of value to:

- heads of risk
- risk professionals
- operational risk managers
- internal and external auditors
- IT & operations professionals
- regulators & supervisory professionals
- suppliers & consultants to banks

DAY 1

- The Basel Accord and loss data
- The quantitative and qualitative requirements for the AMA
- Internal & external loss data
- Soft losses
- Building scenario analysis
- Developing credible scenarios

DAY 2

- Learning from past events
- Risk control & self assessments
- What are RCSAs?
- Key risk indicators
- Building an effective operational risk management framework

Course leader

Graeme M. Skelly, GARP Training Services Associate

Graeme is an experienced trainer and consultant with over 23 years experience of directing and implementing systems, strategies and projects within critical business functions of dynamic multinational companies. Graeme was previously Chief Operating Officer for the Barclays Group Treasury.

Advanced Credit & Financial Analysis 15-16 November 2010

Introduction

Without understanding the differences in creditor quality, analysts and lenders alike may have difficulty creating loan portfolios that conform to their risk preferences and appetite. To distinguish between creditors and credit quality and to price credits accordingly, each potential credit needs to be analyzed rigorously, using both quantitative and qualitative analysis. This course includes the latest practical and theoretical developments in credit analysis, and offers realistic case studies and group activities to reinforce various concepts and relationship therein. The primary aim is to provide a comprehensive credit analysis of entities within a portfolio, through key learning objectives.

Objectives

- Gain an understanding in evaluating a company's performance
- Understand a company's capital structure using qualitative and quantitative frameworks and tools:
 - Build on the understanding of a company's key credit drivers
 - Enhance the understanding of financial ratio analysis
 - Gain an in-depth and practical understanding of cash flow
- Examine corporate distress and the remedial management process
- Learn how rating agency and other third party indicators are incorporated into the credit process

Who should attend?

This interactive high-level course is designed for intermediate to experienced credit professionals.

DAY 1

- In-depth review of a structured analysis framework
- Corporate analysis (Business, Financial Structural risk analysis)
- IFRS and the differences with local GAAP
- Characteristics of alternative credit risk assessment
- Exercises

DAY 2

- Ratio analysis
- Cash flow analysis (debt capacity)
- The Securitization process
- Remedial management
- Case Study-Exercises

Course leader

Ioannis Toptsikiotis, Deputy Managing Director, GARP

John has more than 20 years of experience in global credit and international finance. John has been involved in various leading roles and capacities including: credit risk management, origination and underwriting of global transactions, as well as credit policy and company-wide credit risk management. Most recently John was Vice President, Senior Training Specialist at Moody's Training Services in London.

REGISTRATION FORM

I wish to register for the following courses:

	STANDARD RATE	EARLY BIRD DATE	RATE
<input type="checkbox"/> Foundations of Banking Risk, 24-25/6/2010	700€	11/6/2010	600€
<input type="checkbox"/> Advanced Operational Risk Management, 7-8/10/2010	950€	13/9/2010	800€
<input type="checkbox"/> Advanced Credit & Financial Analysis, 15-16/11/2010	950€	25/10/2010	800€

To Register: Complete and return registration form to vzafiri@hau.gr or fax:210 3633174

• Group Discounts available • Special Company Customized Training Packages

In order to guarantee a place on the course, delegates are kindly requested to register at least 15 working days before the course.

PERSONAL DETAILS (Please print clearly)

Family Name..... First Name.....
Company..... Position/Title.....
Address.....
City..... Postal Code.....
Tel..... Fax..... Email.....

I have understood and accepted the booking terms and conditions of this registration form

Signature..... Date.....

INVOICE DETAILS

Company Name..... Area of Business.....
Address.....
City..... Postal Code.....
Tel..... Fax.....
Tax Id. Nr..... Tax Registration Office.....

PAYMENT DETAILS

Payments to be made to the Hellenic American Union prior to the course start date: for credit card by filling out the form below; by cheque made payable to Hellenic American Union or bank deposit; for bank deposit/transfer information please contact the Hellenic American Union. Please always quote the invoice number which you will receive once you have registered, or alternatively please quote your company's name or the delegates name in the transfer instructions.

Payment Method

- Please invoice my company
 Cheque
 Bank Deposit/Transfer
Please charge my credit card:
Visa Master card
Card No.
Card Expiry date

Name of card holder..... Signature..... Date.....

CANCELLATION POLICY

A full refund will be given for cancellation requests received up to 10 working days before the event. Cancellations must be made in writing (letter or fax) and reach this office before the 10 working days deadline. Delegates who cancel less than 10 working days before the event, or who don't attend, are liable to pay the full course fee and no refunds can be given. A replacement is always welcome.

Disclaimer: Hellenic American Union reserves the right to change or cancel any part of its published program due to unforeseen circumstances.

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