

Examination 1

LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet.

Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer

(A) (B) (C) (D)



Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



3.



4.



5.



6.



7.



8.



9.



10.



PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Example*Sample Answer*

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director.
 (B) It's the first room on the right.
 (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
16. Mark your answer on your answer sheet.
17. Mark your answer on your answer sheet.
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34. Mark your answer on your answer sheet.
35. Mark your answer on your answer sheet.
36. Mark your answer on your answer sheet.
37. Mark your answer on your answer sheet.
38. Mark your answer on your answer sheet.
39. Mark your answer on your answer sheet.
40. Mark your answer on your answer sheet.

PART 3

Directions: You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41.** What does the woman say she did?
- (A) Negotiated extra time off from work
 - (B) Decided to return to work one day early
 - (C) Planned her vacation around a public holiday
 - (D) Postponed her vacation because of her responsibilities
- 42.** On which day will the woman return to the office?
- (A) Monday
 - (B) Tuesday
 - (C) Wednesday
 - (D) Friday
- 43.** What is the man's opinion of the woman's plans?
- (A) She should go for longer.
 - (B) She made a good decision.
 - (C) She should not have changed them.
 - (D) She should have told him about them sooner.
-
- 44.** What does the woman want the man to do?
- (A) Give his opinion about her plans
 - (B) Take part in a series of rehearsals
 - (C) Help her design the conference schedule
 - (D) Prepare a talk for an upcoming conference
- 45.** What does the man imply about last year's conference?
- (A) Few people attended.
 - (B) It had many technical problems.
 - (C) More rehearsals were needed.
 - (D) The schedule was not followed.
- 46.** What does the woman say the speakers might need to do?
- (A) Hire additional workers
 - (B) Update their technology
 - (C) Reschedule the conference
 - (D) Add extra practice sessions
-

47. What does the man want to know?

- (A) When an order is expected to be filled
- (B) Which customers have been complaining
- (C) What the company did to upset certain customers
- (D) How to avoid delays due to government bureaucracy

48. What does the woman say she did?

- (A) Adjusted the company's order policy
- (B) Spoke to an angry customer by phone
- (C) Resolved a problem with the customs agency
- (D) Sent an e-mail explaining the company's position

49. What does the man recommend they do?

- (A) Ship orders sooner
 - (B) Turn down large orders
 - (C) Warn customers of possible delays
 - (D) Break orders into smaller shipments
-

50. What does the woman ask the man to do?

- (A) Help her find Sue Miller
- (B) Help her decide who to hire
- (C) Interview some job candidates
- (D) Recommend someone for a position

51. What does the man imply about Sue Miller?

- (A) She has management experience.
- (B) She is unhappy with her current job.
- (C) She can be difficult to reach by phone.
- (D) She was recently hired by his company.

52. What is the man probably going to do next?

- (A) Call Sue Miller
 - (B) Offer Sue Miller a job
 - (C) Wait for the woman to call him
 - (D) Give the woman Sue Miller's phone number
-

53. Who are the speakers?

- (A) Teachers
- (B) Accountants
- (C) Sales representatives
- (D) Computer programmers

54. What mistake did the speakers make?

- (A) They did not consult with the CFO.
- (B) They used the wrong software program.
- (C) They changed the results of their analysis.
- (D) They presented wrong information.

55. How did the speakers discover their mistake?

- (A) A colleague pointed it out.
 - (B) The man noticed the numbers were low.
 - (C) The software issued a warning.
 - (D) The woman rechecked their work.
-

56. Where is the man?

- (A) On the phone
- (B) At airport security
- (C) At a travel agency
- (D) At a check-in counter

57. What time should the man be at the gate?

- (A) 9:30
- (B) 9:45
- (C) 10:00
- (D) 10:30

58. What does the woman caution the man about?

- (A) A possible flight delay
 - (B) A fee for extra baggage
 - (C) A long wait to get through security
 - (D) A policy for carrying luggage on board
-

59. Why has the man called?
- (A) To confirm a service order
 - (B) To change an appointment
 - (C) To offer the woman a special service
 - (D) To get directions to the woman's house
60. What is implied about the man?
- (A) He is calling in the morning.
 - (B) He spoke with the woman earlier.
 - (C) He is far from the woman's home.
 - (D) He regularly serves the woman's neighborhood.
61. What will the man probably do next?
- (A) Go to the woman's house
 - (B) Suggest a new meeting time
 - (C) Prepare an invoice for the woman
 - (D) Ask the woman about her problem
-
62. Which part of the Great City Road Race has changed?
- (A) The finish line
 - (B) The starting point
 - (C) The total distance
 - (D) The entry requirements
63. What is said to be at the end of the race?
- (A) A hill
 - (B) A lake
 - (C) A park
 - (D) A convention center
64. What does the man say has affected the race?
- (A) Weather
 - (B) City politics
 - (C) Road traffic
 - (D) Construction plans
-
65. What is the man's problem?
- (A) He cannot finish a report on time.
 - (B) He does not have enough free time.
 - (C) He is not able to expand his business.
 - (D) He is unable to find someone to help him.
66. What does the woman suggest that the man do?
- (A) Hire an employee
 - (B) Work more quickly
 - (C) Take on less business
 - (D) Organize his time better
67. What does the woman imply about the man's business?
- (A) It is new.
 - (B) It is struggling.
 - (C) It is relocating.
 - (D) It is successful.
-
68. What are the speakers mainly discussing?
- (A) Whose job is more boring
 - (B) What an ideal job might be
 - (C) Which job involves more work
 - (D) How to save on business travel
69. What is the woman's job?
- (A) Travel agent
 - (B) Corporate trainer
 - (C) Private consultant
 - (D) Sales representative
70. What can be inferred about the man?
- (A) He shares a small office space.
 - (B) He does not earn much money.
 - (C) He spends a lot of time on the computer.
 - (D) He receives many phone calls every day.
-

PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Where is the speaker?

- (A) At a club meeting
- (B) At a staff meeting
- (C) At a training session
- (D) At a business conference

72. What is the speaker's main concern?

- (A) Making sure a vote is taken
- (B) Maintaining a tight schedule
- (C) Answering participants' questions
- (D) Finding enough room for all participants

73. What does the speaker want everyone to do?

- (A) Break into separate groups
 - (B) Take pictures for the website
 - (C) Meet in the cafeteria for lunch
 - (D) Welcome an important speaker
-

74. What is the purpose of this talk?

- (A) To advertise a radio show
- (B) To promote a product for the home
- (C) To encourage people to save energy
- (D) To inform people about a city program

75. Who is Jerry Lamont?

- (A) An author
- (B) An architect
- (C) A homeowner
- (D) A real estate developer

76. What did Jerry Lamont do?

- (A) Invented a new technology
 - (B) Made a house energy-efficient
 - (C) Sold a record number of heating units
 - (D) Restored a house to its original condition
-

77. Who does the caller represent?

- (A) A theater
- (B) A museum
- (C) A newspaper
- (D) A performance company

78. What does the caller want Mr. Vidalis to do?

- (A) Write an article
- (B) Update a calendar
- (C) Contact her by e-mail
- (D) Come in for an interview

79. What does the caller claim to have?

- (A) Free tickets to a show
 - (B) A collection of photographs
 - (C) Additional work opportunities
 - (D) Rob Kramer's contact information
-

80. In what area does the speaker claim Dalton Foods is a world leader?

- (A) Natural foods
- (B) Food packaging
- (C) Family restaurants
- (D) Food vending machines

81. In what non-food industry is Dalton Foods involved?

- (A) Education
- (B) Hospitality
- (C) Healthcare
- (D) Transportation

82. According to the speaker, what is the main reason for Dalton's economic growth?

- (A) High volume production
 - (B) International expansion
 - (C) New products and services
 - (D) Increased domestic consumption
-

83. How many nights will the Buckley Big Band play?

- (A) 2
- (B) 3
- (C) 5
- (D) 10

84. What is claimed about the Buckley Big Band?

- (A) It rarely plays in the area.
- (B) It recently released a new album.
- (C) It has been together for many years.
- (D) It has a new member.

85. How can someone win a free ticket?

- (A) By registering online for a drawing
 - (B) By calling and saying "Free Ticket"
 - (C) By being the first to phone the station immediately
 - (D) By being the second caller after an announcement
-

86. Where is the hotel located?

- (A) Next to the sea
- (B) Beside a fishing pier
- (C) In the center of town
- (D) A half mile from the beach

87. What is claimed about the hotel?

- (A) It is affordable.
- (B) It has a new restaurant.
- (C) It used to be a private estate.
- (D) It has been remodeled recently.

88. Which part of the hotel does the speaker compare to a movie set?

- (A) The lobby
 - (B) The exterior
 - (C) The bedroom
 - (D) The restaurant
-

89. What is the talk mainly about?

- (A) Proposals for increasing tourism
- (B) Benefits of an environmental project
- (C) Concern over environmental problems
- (D) Development of wind and solar energy

90. What did the speaker do before the talk?

- (A) Led a tour
- (B) Showed a film
- (C) Gave an economic report
- (D) Brought in live exotic animals

91. What does the speaker predict for the future of James Island?

- (A) Higher employment
 - (B) Increased population
 - (C) Improved energy supplies
 - (D) More hotel developments
-

92. Who is the speaker probably addressing?

- (A) A painter
- (B) A gardener
- (C) A carpenter
- (D) An electrician

93. What qualities does the woman praise about the workers?

- (A) Their speed
- (B) Their politeness
- (C) Their cleanliness
- (D) Their punctuality

94. What does the woman offer to do?

- (A) Provide a work reference
 - (B) Write a letter of recommendation
 - (C) Send a check for the contracted amount
 - (D) Hire the company to work on another job
-

95. What does the speaker draw attention to?

- (A) The number of tourists who visit each year
- (B) The age of the buildings on the main street
- (C) The modern attitudes of the local population
- (D) The contrast between the buildings and the shops

96. What does the speaker say about the Ritter Hotel?

- (A) It has a good restaurant.
- (B) It is in a modern building.
- (C) It provides views of the river.
- (D) It offers cheap accommodations.

97. What will the speaker do at the end of the tour?

- (A) Walk up to the castle
 - (B) Return to the main street
 - (C) Tell people about other tours
 - (D) Take the tourists to the cathedral
-

98. What does the speaker imply about Thomas Peterson?

- (A) He had advanced scientific knowledge.
- (B) He was the first water witch in Ashland County.
- (C) He was more successful than other water witches.
- (D) He fooled people into believing he could find water.

99. What information about water witches does the speaker provide?

- (A) The tools they used
- (B) The fees they charged
- (C) The success rates they had
- (D) The scientific theories they had

100. What does the speaker offer an opinion about?

- (A) Modern attitudes toward water witching
 - (B) Reasons why water witching was successful
 - (C) The importance of locating water for farmers
 - (D) The role of water in Ashland County's development
-

This is the end of the Listening test. Turn to Part 5 in your test book.

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- | | |
|---|--|
| <p>101. Participants should ----- in a course evaluation form before leaving.</p> <p>(A) fill
(B) filled
(C) to fill
(D) filling</p> | <p>104. ----- no better way to learn how to cook than hands-on experience.</p> <p>(A) It is
(B) It has
(C) There is
(D) There has</p> |
| <p>102. Our company prefers to hire people ----- extensive public sector experience.</p> <p>(A) have had
(B) who have
(C) while having
(D) who they have</p> | <p>105. If gas prices continue to rise, public transport ----- become even more expensive.</p> <p>(A) are
(B) will
(C) have
(D) going to</p> |
| <p>103. Littleton Company's sales dropped ----- in the last quarter.</p> <p>(A) signifies
(B) significant
(C) significance
(D) significantly</p> | <p>106. Human Resources is currently seeking employees who are ----- to work in sales.</p> <p>(A) suitable
(B) adequate
(C) sufficient
(D) acceptable</p> |

- 107.** ----- I known you were going to be late, I would have left without you.
- (A) Had
 - (B) Has
 - (C) Have
 - (D) Having
- 108.** The rumor about courses being dropped ----- after an informal discussion in the student union.
- (A) inflated
 - (B) created
 - (C) endorsed
 - (D) originated
- 109.** The best way to ----- workers is to offer above-average salaries and benefits.
- (A) train
 - (B) prepare
 - (C) promote
 - (D) motivate
- 110.** FoneTel announced that after January, free annual phone upgrades will ----- be offered.
- (A) no longer
 - (B) not more
 - (C) no further
 - (D) no additional
- 111.** ----- for over 20 years at BDC, Jane Smith is well-qualified for an executive position.
- (A) Worked
 - (B) Having worked
 - (C) To have worked
 - (D) Had she worked
- 112.** The Board of Directors is expected to make a final ----- on the merger tomorrow.
- (A) decide
 - (B) decided
 - (C) decision
 - (D) deciding
- 113.** Paul Thomas ----- last week from his position as chief accountant.
- (A) quit
 - (B) fired
 - (C) hired
 - (D) resigned
- 114.** A ----- in demand for milk has made farmers look for ways to increase production.
- (A) rush
 - (B) step
 - (C) raise
 - (D) surge
- 115.** Your order ----- within two days.
- (A) ship
 - (B) shipping
 - (C) has shipped
 - (D) will be shipped
- 116.** It is ----- that in five years, 90% of all phone calls will be over the Internet.
- (A) measured
 - (B) estimated
 - (C) interpreted
 - (D) established
- 117.** The secretary is responsible for ----- the minutes of every meeting.
- (A) keep
 - (B) keeping
 - (C) being kept
 - (D) to have kept
- 118.** Executives say they ----- the project earlier if they had been able to find a suitable firm to manage it.
- (A) start
 - (B) will start
 - (C) had started
 - (D) would have started

119. After graduation, Mr. Burns ----- for a year at Tampa's Union Medical Center.
- (A) applied
 - (B) interned
 - (C) arranged
 - (D) accomplished
120. We have quality products and our customers trust us; -----, we should still consider dropping our prices.
- (A) besides
 - (B) however
 - (C) therefore
 - (D) furthermore
121. Maine Bank has, ----- this year, paid out over \$4 billion in loans to local businesses.
- (A) as of
 - (B) instead of
 - (C) rather than
 - (D) according to
122. ----- to manage an ageing workforce is an issue that puzzles governments and employers alike.
- (A) How
 - (B) Who
 - (C) Why
 - (D) What
123. In busier cities, airport parking lots may accept ----- up to one year in advance.
- (A) vacations
 - (B) situations
 - (C) conditions
 - (D) reservations
124. In the last decade, the ----- of inflation has grown at an average of six to ten percent.
- (A) rate
 - (B) price
 - (C) height
 - (D) market
125. Mr. Breyer's ----- to the Board has displeased a number of senior employees.
- (A) position
 - (B) authority
 - (C) appointment
 - (D) management
126. Mark Buffe will be ----- as coach of the Cyclones to spend more time with family.
- (A) breaking off
 - (B) dropping out
 - (C) turning away
 - (D) stepping down
127. Dr. Paul was ----- for her work with the President's Award for Business Success.
- (A) honored
 - (B) accepted
 - (C) presented
 - (D) distinguished
128. I believe my background and experience make me an excellent ----- for the position.
- (A) job
 - (B) match
 - (C) resume
 - (D) contract
129. Your car needs to be serviced regularly to ----- it is always in good running order.
- (A) admit
 - (B) secure
 - (C) ensure
 - (D) protect
130. Wagen has experienced a 30% increase in ----- over the past decade.
- (A) produce
 - (B) producing
 - (C) productivity
 - (D) productively

- 131.** Schiller purchased the former Mifflin Bakery in 1970, and ----- it for over 40 years.
- (A) ran
 - (B) saw
 - (C) took
 - (D) spent
- 132.** Retail sales rose 0.9% in the third quarter, slightly less ----- estimated.
- (A) than
 - (B) then
 - (C) that
 - (D) those
- 133.** Anyone who wants to succeed in the tourism business today must have ----- in foreign cultures.
- (A) interested
 - (B) interesting
 - (C) an interest
 - (D) interested in
- 134.** Manor Apartments ----- permanent and temporary leases.
- (A) sells
 - (B) pays
 - (C) rents
 - (D) offers
- 135.** Fresh fish is available for as ----- as \$5 a kilo.
- (A) big
 - (B) large
 - (C) little
 - (D) small
- 136.** The first thing one notices about Miller's office is its ----- view of the ocean.
- (A) impress
 - (B) impresses
 - (C) impressed
 - (D) impressive
- 137.** Pensions need to be designed to allow workers to contribute even after they -----.
- (A) retire
 - (B) retired
 - (C) retiring
 - (D) retirement
- 138.** The Croupers had ----- fans of all the bands that played at the festival.
- (A) less
 - (B) fewer
 - (C) the least
 - (D) the fewest
- 139.** Health officials recommend taking extra ----- due to the ongoing heatwave.
- (A) climates
 - (B) warnings
 - (C) precautions
 - (D) temperatures
- 140.** When cranes are operated beyond maximum load -----, they may become unstable and pose a danger to workers.
- (A) safety
 - (B) burden
 - (C) capacity
 - (D) quantity

PART 6

Directions: Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following letter.

13 February 20--

Cathy Declerk
701 First Avenue
Sunnyvale, CA 94089

Dear Ms. Declerk,

Thank you for your recent application for a position with BT Stores and the time you have given in ----- this opportunity.

- 141.** (A) aiming
(B) pursuing
(C) requiring
(D) preceding

BT undertakes an extensive and careful ----- of matching the proficiency of applicants to our requirements.

- 142.** (A) action
(B) interest
(C) method
(D) process

In this instance, the competencies of other candidates matched our requirements more closely than yours did.

It is BT's policy to securely dispose of all resumes ----- by applicants who are not offered employment.

- 143.** (A) to submit
(B) submitted
(C) submitting
(D) to be submitted

Thank you again for taking the time to apply, and we wish you all the best in your future endeavors.

Yours sincerely,

Jordan Franji
Store Operations Manager, BT Stores

Questions 144-146 refer to the following letter.

A&A Homes
25 Pine Street
New Hope, PA 18938

April 12, 20--

Dear Ms. Bergen,

We would like to ----- this opportunity to thank you for purchasing your home through our office. We hope

- 144.** (A) have
(B) take
(C) allow
(D) receive

you are happy with the sound investment decision you made when you bought it.

To show our appreciation, please find ----- a book of discount vouchers offering savings within our local

- 145.** (A) attach
(B) attaching
(C) attached
(D) attachment

community. We hope you find this useful.

Keep ----- that as a valued client of A&A Homes, we are always available to assist you, your family, and

- 146.** (A) at hand
(B) in mind
(C) on record
(D) out of sight

friends with all your real estate needs.

Should you have any further questions, please feel free to give us a call at (305) 250-5300.

Sincerely yours,

Martha Cameron, Executive Director
A&A Homes

Questions 147-149 refer to the following e-mail.

To: jstone@hotmail.com
From: btowers@universalinternet.com
Subject: Re: Universal Internet Services
Date: September 29, 20--

Dear Mr. Stone,

Thank you for your enquiry ----- our services. Please see the attached information sheet, which fully describes our services.

147. (A) in reference
(B) with regard to
(C) concerning that
(D) about what are

Should you decide to ----- to our service, simply complete our online application form at

148. (A) acquire
(B) register
(C) request
(D) subscribe

<http://www.universalinternet.com/service/application.aspx>, or call (800) 475-4607, and a representative will walk you through the process.

If you have any questions about any of the above services, please do not hesitate ----- our Customer Care staff at (800) 475-4607.

149. (A) contact
(B) contacting
(C) to contact
(D) to be contacted

Yours sincerely,

Brian Towers
Customer Service Officer
Universal Internet, Inc.

Questions 150-152 refer to the following notice.

Conference Sessions – Monday, February 27
9:00-10:30 a.m.

Session: Using Stories to Win in Business
Presenter: Daniel Stevens

In today's competitive business climate, success goes to those who stand out from the pack. Learn how to ----- yourself from your competitors with stories that teach, inspire, entertain, and compel people to act.

- 150.** (A) distract
(B) distribute
(C) distinguish
(D) discriminate

In this fun and interactive session, Daniel Stevens, author of "The Business of Stories", will relate a story and show how he used it in an authentic business situation. He will also coach volunteers from the -----

- 151.** (A) items
(B) audience
(C) attendance
(D) people

to demonstrate how anyone can use his dynamic storytelling techniques to achieve success.

You will learn to identify and choose effective stories for your business, craft stories using the five steps of story structure, use stories to deal with client objections, and captivate clients ----- stories in an interesting style.

- 152.** (A) will deliver
(B) by delivering
(C) for delivery of
(D) to be delivered

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following course description.

General Chemistry 102, the second half of a two-semester course, covers gases, intermolecular forces, solutions, and acid-based chemistry. Examples are drawn from biological, material, and chemical systems. In the laboratory portion of the class, students will receive an introduction to quantitative measurements, investigate important elements and their compounds, and carry out lab experiments. Students should be familiar with atomic and molecular structures and have basic lab skills.

153. What is learned about the course?

- (A) It is being offered at no cost.
- (B) It is only for second-year students.
- (C) It completes a two-part series of courses.
- (D) It assumes students have no laboratory experience.

154. Which of the following subjects will NOT be introduced in the course?

- (A) atomic structures
- (B) biological systems
- (C) intermolecular forces
- (D) quantitative measurements

Questions 155-157 refer to the following passage.

This year, the town of Vilamoura, *California* will host the mayor of Vilamoura, *Portugal* for the town's 46th annual Linguicafest – a celebration of the town's Portuguese heritage and, in particular, the sausages for which the original Vilamoura is famous. The celebration will feature over fifty varieties of Linguica sausage, plus Portuguese cheeses, meats, desserts, and Portuguese music and dance. The highlight of the festival will be when the mayor of Vilamoura (Portugal, not California) crowns the annual Linguica King or Queen – the person who makes the best sausage. The festival begins November 3rd and is open to all ages. Interested parties can visit www.linguicafest46.com for more information.

155. What is learned about the event?

- (A) It is held every year.
- (B) It lasts for three days.
- (C) It raises money for charity.
- (D) It will be broadcast live on TV.

157. Who will be the featured guest at the event?

- (A) A famous chef
- (B) A foreign VIP
- (C) A local business leader
- (D) A former mayor of Vilamoura

156. What will be featured at the event?

- (A) A raffle
- (B) An auction
- (C) A dance contest
- (D) A cooking competition

Questions 158-159 refer to the following e-mail.

Date:	Mon May 2, 20-- 7:21 a.m. U.S./Central
To:	htran@netwolf.com
From:	auto-response@marketingprofessionals.com
Subject:	Earn Money From Home!

Hi,

What if I said you can earn up to \$1,000 a day from the comfort of your own home? Well, you can – and all you have to do is talk on the phone!

You'll be amazed at how this simple, powerful technique can work for you. In fact, I'm doing it myself, and last month I made over \$30,000! No selling! No boss! And if you can use a telephone, you're qualified!

Sound too good to be true? Why not find out for yourself? All you have to do is call (800) 841-9000, and listen to a recorded message that will give you the amazing facts about this new #1 program for making money from home!

Regards,

Travis, Customer Service Manager

158. Why has this e-mail been sent?

- (A) To sell a product
- (B) To recruit workers
- (C) To advertise a class
- (D) To ask for an investment

159. What is the recipient asked to do?

- (A) Fill out a form
- (B) Send an e-mail
- (C) Record a message
- (D) Make a phone call

Questions 160-163 refer to the following document.

MARYLAND HEALTH INSURANCE POLICY (MHI)

Date of Issue	9/1/2012
Coverage Plan	Ultimate Health Coverage
Membership Number	98356199
Membership Type	Single
Member Since	8/13/2009

Persons covered under this membership:

Person Covered	Date of Birth	Covered Since	Days Absent*
Peter Boile	12/06/1965	8/13/2009	0



*Because members may want to discontinue their membership for brief periods, MHI allows an absence of a lifetime total of 1094 days without incurring additional costs.

Your Coverage at a Glance (Full details of your coverage are available on request)

Hospital Coverage	You are fully covered for all hospital and medical expenses if you are admitted to any Members First or participating hospital or public hospital in the United States, with your choice of doctor.
Ambulance Coverage	You receive 100% refund of your ambulance subscription or benefits for emergency-only ambulance transport services for one transfer per year.
Waiting Periods for Coverage	<p>Hospital: 1 year waiting period for pre-existing illnesses, pregnancy (including childbirth), heart related services, heart scans (available once every 3 years) 3 year waiting period for laser eye correction</p> <p>Extras: 2 months – Initial waiting period 1 year waiting period for pre-existing illnesses or conditions, sleep apnea devices, hearing aids, asthma pumps, blood glucose monitors, surgical orthopedic shoes</p>

- 160.** What is true about Mr. Boile's health plan?
- (A) It expires at the end of September.
 - (B) It is provided for him by his workplace.
 - (C) It includes coverage for his entire family.
 - (D) It allows him to temporarily stop coverage.
- 161.** What limitation is placed on Mr. Boile's coverage?
- (A) He is not covered for pre-existing illnesses.
 - (B) He can only use an ambulance once a year.
 - (C) He must pay a portion of all medical expenses.
 - (D) He can only use hospitals in the state of Maryland.
- 162.** How long must Mr. Boile wait before he can have laser eye correction?
- (A) 1 month
 - (B) 2 months
 - (C) 1 year
 - (D) 3 years
- 163.** For which of the following products or services is Mr. Boile NOT covered?
- (A) Heart scans
 - (B) Dental work
 - (C) Asthma devices
 - (D) Orthopedic shoes

Questions 164-166 refer to the following advertisement.

<div style="display: flex; justify-content: space-around; align-items: center;">  <div style="text-align: center;"> <h2 style="margin: 0;">TACO HOP</h2> <p style="margin: 0;">LIGHT*. FAST. FREE**.</p> </div>  </div>		
FREE	FREE	FREE
LIGHT BURRITO SUPREME (WITH THE PURCHASE OF A LIGHT BURRITO SUPREME OR LIGHT CHICKEN BURRITO SUPREME)	LIGHT CHICKEN SOFT TACO (WITH THE PURCHASE OF A LIGHT CHICKEN SOFT TACO)	LIGHT TACO SUPREME (WITH THE PURCHASE OF A LIGHT TACO SUPREME)
Please present this coupon when ordering. Limit one offer per visit. Not valid with any other offer or discount. Offer good June 30 through August 19.	Please present this coupon when ordering. Limit one offer per visit. Not valid with any other offer or discount. Offer good June 30 through August 19.	Please present this coupon when ordering. Limit one offer per visit. Not valid with any other offer or discount. Offer good June 30 through August 19.
* 25% FEWER CALORIES THAN ORIGINAL VERSIONS. ** FREE WITH PURCHASE. SEE COUPONS FOR DETAILS.		

164. What is claimed to be special about the advertised foods?

- (A) Their portion size
- (B) Their ingredients
- (C) Their calorie content
- (D) Their everyday price

166. What do customers need to do to get a free Light Chicken Soft Taco?

- (A) Purchase one Light Chicken Soft Taco
- (B) Present any one of the three coupons
- (C) Order a Light Chicken Burrito Supreme
- (D) Buy a meal of the same or greater value

165. What is true about the coupons?

- (A) They can be used online or in stores.
- (B) They are not valid if they are damaged.
- (C) They must be used within a specified time.
- (D) They can be used in combination with other offers.

Questions 167-168 refer to the following article.

Toledo-based consumer furniture chain Nickels, Inc. on Monday named Marla Baker senior Vice President of Operations and Chief Operating Officer, according to an article published in the Toledo Times. Ms. Baker, 46, succeeds Michael Stokely, who left in March to join Rightway Stores, a national supermarket chain, as its Chief Executive Officer. Ms. Baker was previously Vice President of Operations for Missie's Jeans, a woman's clothing chain.

167. What is learned about Marla Baker?

- (A) She is scheduled to start work in March.
- (B) She will report directly to Michael Stokely.
- (C) She will become a vice president for the first time.
- (D) She is going to hold two positions simultaneously.

168. What kind of company did Marla Baker previously work for?

- (A) A furniture chain
- (B) A newspaper chain
- (C) A supermarket chain
- (D) A woman's clothing chain

Questions 169-172 refer to the following schedule.

THE VERMONTI EXPRESS

The Vermonti Express operates between Downtown Burlington's Union Station and the fabled Marble Works in Middlebury. In between, the Express stops at Shelburne Village and Vergennes, home to some of Vermont's best-known and most prestigious tourist destinations.

SUMMER SCHEDULE: July 5th - October 9th

BURLINGTON SCHEDULE (North to South)	MIDDLEBURY SCHEDULE (South to North)
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Monday through Friday			Monday through Friday		
Depart Burlington	9:30 a.m.	3:30 p.m.	Depart Middlebury	11:00 a.m.	5:00 p.m.
Shelburne	9:50 a.m.*	3:50 p.m.*	Vergennes	11:25 a.m.	5:25 p.m.
Vergennes	10:20 a.m.	4:20 p.m.	Shelburne	11:55 p.m.*	5:55 p.m.*
Arrive Middlebury	10:45 a.m.	4:45 p.m.	Arrive Burlington	12:15 p.m.	6:15 p.m.

Saturdays, Sundays, Holidays				Saturdays, Sundays, Holidays			
Depart Burlington	9:00 a.m.	1:00 p.m.	5:00 p.m.	Depart Middlebury	10:30 a.m.	2:30 p.m.	6:30 p.m.
Shelburne	9:20 a.m.*	1:20 p.m.*	5:20 p.m.	Vergennes	10:55 a.m.	2:55 p.m.	6:55 p.m.
Vergennes	9:50 a.m.	1:50 p.m.	5:50 p.m.	Shelburne	11:25 a.m.*	3:25 p.m.*	7:25 p.m.*
Arrive Middlebury	10:15 a.m.	2:15 p.m.	6:15 p.m.	Arrive Burlington	11:45 a.m.	3:45 p.m.	7:45 p.m.

Fares

Adults:..... \$12.00
 Seniors (Over 65):..... \$6.00
 Children (5 - 8 years of age):..... \$8.00
 Under 5:..... Free

* Departures subject to change

169. What is said about the Vermonti Express?

- (A) It is used primarily by tourists.
- (B) It stops at some famous attractions.
- (C) It maintains the same schedule year round.
- (D) It is the fastest way to travel between Burlington and Middlebury.

170. What is the earliest train from Vergennes to Burlington on weekends?

- (A) 9:00 a.m.
- (B) 10:30 a.m.
- (C) 10:55 a.m.
- (D) 11:35 a.m.

171. What is true regarding the schedule?

- (A) Trains run every hour during the week.
- (B) Some trains do not go through Shelburne.
- (C) More trains run on weekends than on weekdays.
- (D) Departure times from Middlebury are subject to change.

172. How much does it cost for a nine-year-old child to ride the Vermonti Express?

- (A) Nothing
- (B) \$6.00
- (C) \$8.00
- (D) \$12.00

Questions 173-175 refer to the following e-mail.

Date:	Wednesday, April 4th, 20-- 09:10:27 a.m.
To:	staff@group-online.net
From:	anndal@group-online.net
Subject:	European Project Planning
Attachments:	outline.doc; instructions. doc; agencies.doc; registration.doc

Dear colleagues,

We are currently promoting a training course on the topic of "European Project Planning." The course is addressed to individuals who would like to acquire the skills for successfully accessing European funds in the field of education and training.

Upcoming editions of this well-received course have been scheduled for May 24-28, June 21-25, September 25-29, and October 22-26 of this year in Florence. The deadline for registration is two weeks before each course.

Anyone wanting to obtain a training grant to cover the course fees, accommodation, and costs of meals should contact the National Agency in their country.

I would like to ask you to inform colleagues and acquaintances who you think might be interested in the above courses.

Please do not hesitate to contact me for further information.

Kind regards,

Anna Dalmatiani

anndal@group-online.net

Tel: (303) 519-0602 – ext. 22

Attachments:

1. Outline of the training course
2. Instructions for applying for a training grant
3. List of National Agencies
4. Pre-registration form

173. What will the announced course teach participants to do?

- (A) Design training for European countries
- (B) Plan and manage international projects
- (C) Acquire money for educational programs
- (D) Develop international programs for schools

174. What expense does the training grant NOT cover?

- (A) Travel to Florence
- (B) Tuition for the course
- (C) Housing while in Florence
- (D) Food expenses

175. What are recipients asked to do?

- (A) Complete an online form
- (B) Send in a CV
- (C) Tell others about the courses
- (D) Indicate the course they plan to attend

Questions 176-180 refer to the following letter.

PORTLAND POLICE DEPARTMENT
Central Traffic Division
1111 SW 2nd Avenue
Portland, OR 97204
traffic@PortlandOregon.gov

MR. SAMUEL BROWN
1400 SW 5th Avenue
Portland, OR 97201

Ref: Lic. No. 78933698

29 June 20--

DRIVER'S LICENSE/LEARNER PERMIT DEMERIT POINTS

We wish to inform you that you have accumulated demerit points as specified below for certain traffic offenses committed in Multnomah County.

According to the Road Safety Act 1996, when any driver accumulates a total of 12 or more demerit points within any 3-year period, the Oregon Department of Transportation (ODOT) will suspend all licenses and learner permits held by the driver for a period of three or more months.

OFFENSE DATE	OFFENSE CODE	TICKET NUMBER	POINTS	TRAFFIC OFFENSE DESCRIPTION
05/16/20--	1909	01084561991	1	EXCEED SPEED LIMIT BY LESS THAN 10 MPH (CAMERA)

Adam B. Lastings,
Assistant Commissioner
Portland Police Department

PLEASE KEEP THIS LETTER AS A DUPLICATE WILL REQUIRE THE PAYMENT OF A FEE.

QUESTIONS:

To inquire about any of the above infringements, please contact Portland Police Department at (503) 823-0342, or write to the address in the letterhead above. For general inquiries call (503) 823-9000.

- 176.** What is the purpose of this letter?
- (A) To remind the recipient to pay a traffic fine
 - (B) To announce changes to local traffic regulations
 - (C) To summarize the recipient's current legal status
 - (D) To inform the recipient that his license has been suspended
- 177.** Under which of the following conditions may a driver's license be suspended?
- (A) Receiving 12 traffic tickets within three years
 - (B) Accumulating 12 demerit points within any three-year period
 - (C) Getting a ticket three months after receiving a Learner Permit
 - (D) Accumulating demerit points within three months of receiving a license
- 178.** What information is NOT provided in this letter?
- (A) The code for the offense
 - (B) The year that the current regulations were enacted
 - (C) The name of the police officer who issued the ticket
 - (D) The title of the police representative who sent the letter
- 179.** Which of the following is closest in meaning to the word "infringements" as it is used in the last paragraph?
- (A) offenses
 - (B) inquiries
 - (C) points
 - (D) regulations
- 180.** How can the recipient get answers to questions about the case?
- (A) By calling (503) 823-9000
 - (B) By calling (503) 823-0342
 - (C) By visiting a site
 - (D) By e-mailing the Portland Police Department

Questions 181-185 refer to the following two e-mail messages.

Date:	January 18, 20--
To:	"Alexia Panas" <alexlip@groundlink.net>
From:	"Shelly Hitachi" <ShelliH@bengalallied.com>
Subject:	Delivery to Athens
Attachments:	A. Panas.pdf

Hello Alexia,

After all our correspondence, things are moving along quite well. Attached is the final invoice for the shipment going to Greece. Have you made payment arrangements already? If not, be advised that payment can be made either by money order, wire transfer, or credit card. I confirm delivery is door-to-door at no extra charge.

Also, I have the shipment details:

Vessel: New York Express 31

ETD: Feb 7

ETA: Mar 3 (port of arrival: Piraeus, Greece)

Destination agent:

AllTrust LTD

9 Papadiamanti Ave.

Piraeus, Greece

30 210 40 90 323

Date:	January 19, 20--
To:	"Shelly Hitachi" <ShelliH@bengalallied.com>
From:	"Alexia Panas" <alexlip@groundlink.net>
Subject:	Re: Delivery to Athens

Shelly,

Yes, I made arrangements with the office here in Pittsburgh and my credit card was charged \$1,800 on January 7. What is the easiest way to take care of the remaining \$75?

Also, thanks for the shipping details. I'll let my mother know so she can contact the destination agent and arrange for delivery from the port. Thanks for confirming there is no extra charge for delivery to my mother's house. I'll emphasize that to my mother, so she won't pay extra for it.

Again, many thanks for your help in all of this.

Alexia

181. What is the main issue discussed in the two e-mails?

- (A) Final details of an ongoing order
- (B) Negotiation of final payment terms
- (C) Concerns over possible shipping delays
- (D) Confirmation of a shipping address

182. What did Shelly Hitachi attach to her e-mail?

- (A) A receipt
- (B) An invoice
- (C) An order form
- (D) A copy of an earlier letter

183. What information does Shelly Hitachi provide about the order?

- (A) The time of delivery to the final destination
- (B) The name of the vessel carrying the shipment
- (C) The name of the shipping company in Pittsburgh
- (D) The account number to which payment should be made

184. What is true about Alexia Panas's order?

- (A) The account is two weeks overdue.
- (B) A portion of the charges have been paid.
- (C) Payment is due immediately upon delivery.
- (D) It will take one week for the shipment to arrive.

185. What is the final destination for the shipment?

- (A) The port of Piraeus
- (B) An office at a shipping company
- (C) The home of Alexia Panas's mother
- (D) The home of Shelly Hitachi's mother

Questions 186-190 refer to the following advertisement and memorandum.



SCHECKLEY OFFICE SUPPLIES

You can help your office get
FREE OFFICE SUPPLIES
by enrolling in
SCHECKLEY's 5% PROGRAM!



Once your company enrolls in Scheckley's national 5% COMPANY PROGRAM, simply use your company's Program ID Number every time you buy supplies for your workplace. Your office will receive credits equal to 5% of the qualifying purchases. Build up enough credits ... and you can spend them like cash to get FREE merchandise!

- Save on Paper Products, Computers, Briefcases, Furniture and MORE!
- The more you buy, the more your office receives!
- We've got your office supply list at **GUARANTEED LOW PRICES!**

Join the more than 15,000 businesses currently benefiting from this program!
To enroll and get an ID number, go to **www.scheckley.com**.

Memorandum

Date: Sept 10, 20--
To: Purchase Managers – All Business Units
From: Rebecca Harris, Assistant Vice-President of Operations
Subject: Scheckley's 5% Company Program

I've just enrolled Bradford in Scheckley's national 5% Program. Under this program, whenever you make any purchase from Scheckley, 5% of the purchase price is credited for the benefit of our company. Once we accumulate enough credits, we can redeem them for supplies. This will obviously help to lower our overall expenses.

Program Details:

- Any product sold at Scheckley is covered: computers, paper products, ink and toner cartridges. For big ticket items like computers, we may still get better deals from the manufacturers, but it's worth at least looking at what Scheckley has to offer
- Bradford as a whole will receive the credits, but submit your invoices to accounting, and we'll make sure they're credited to your department's budget
- All you need to do is provide our company's Program ID number when you make a purchase online or at any Scheckley's store: **BRAD7012588**

We hope everyone will take advantage of this program!

- 186.** What is claimed about Scheckley's program?
- (A) It is available internationally.
 - (B) It is the largest program of its kind.
 - (C) It has signed up thousands of companies.
 - (D) It saves companies an average of \$15,000 annually.
- 187.** What information is NOT given in the advertisement?
- (A) How credits can be used
 - (B) Examples of Scheckley's low prices
 - (C) How to obtain a Program ID number
 - (D) Examples of products Scheckley sells
- 188.** What do companies participating in the program receive?
- (A) A discount on every sale
 - (B) Immediate cash payments
 - (C) Sales on selected products
 - (D) Credit for future purchases
- 189.** What does Rebecca Harris ask managers to do?
- (A) Send her their office supply lists
 - (B) Use their department ID numbers
 - (C) Submit their invoices to accounting
 - (D) Avoid purchasing computers from Scheckley
- 190.** What can be inferred about Rebecca Harris?
- (A) She is Bradford's Purchasing Manager.
 - (B) She has recently placed an order with Scheckley.
 - (C) She enrolled her company using the Scheckley website.
 - (D) She is concerned about the quality of Scheckley's products.

Questions 191-195 refer to the following passage and e-mail.

William Eisman – Statement of Purpose

After interning for one year at Rocher, Inc., one of the U.S.'s leading technology companies, I would like to return to university and undertake graduate studies in Mechanical Engineering at Havenford University.

After graduating with a B.S. from Delmont University, I decided to gain practical experience in the field of engineering. I was accepted as an intern at Rocher, and have enjoyed having the opportunity to work on big projects with senior-level engineers. After one year, however, I have realized that I would like to be in a role where I can lead projects. My senior colleagues have encouraged me, and feel I have the potential for graduate studies.

My love of engineering started when I attended Geek Camp. We had an enthusiastic instructor, Roland Toffee, who took us on field trips and taught us how to build things for ourselves. From tying basic knots to building canoes, Mr. Toffee made sure we did as much practical work as possible. He also encouraged us to understand math and engineering principles. I did very well in this work and this turned my thoughts toward a career in engineering – a subject I pursued in my undergraduate studies.

Dear William,

I've had a look at your Havenford "Statement of Purpose." I think you can cut it down by taking out your description of your Geek Camp years. That doesn't seem as relevant as your volunteer activity. If you cut it, you'll be well within the specified word length.

I've also visited the Havenford website. They DO have a Mechanical Engineering school, but the deadline for summer may have passed. The way they give the dates seems odd, though:

Application Plan	Application Due	Decision Notification	Reply to Havenford
Spring Start	November 1	December 15	January 1
Summer Start	November 1	January 10	February 15
Regular Schedule	January 1	April 1	May 1

There is a Jan 1 application deadline for the following autumn, and a November 1 deadline if you want to begin in spring. The summer deadline, however, is also November 1. I think you were assuming that if you want to start in summer, you would have a bit longer to submit your application. This doesn't seem to be the case.

Would you like to contact them and confirm the dates?

Let me know how you want to proceed. And in the meantime, I'll proofread the remaining text from your Havenford statement.

Best regards,

Dr. Sheila Benson

- 191.** What information does William Eisman NOT provide about himself?
- (A) Why he wants to return to school
 - (B) How he became interested in engineering
 - (C) What projects he worked on while at Rocher
 - (D) Where he completed his undergraduate studies
- 192.** Which of the following is closest in meaning to the word “potential” as it is used in the Statement of Purpose?
- (A) ability
 - (B) interest
 - (C) education
 - (D) enjoyment
- 193.** What does Dr. Benson suggest William Eisman do?
- (A) Apply for spring semester
 - (B) Shorten his Statement of Purpose
 - (C) Build up more professional experience
 - (D) Add more details about his time at Geek Camp
- 194.** What does Dr. Benson say about Havenford University?
- (A) It is difficult to get into.
 - (B) It has a lengthy application process.
 - (C) Its application schedule is unusual.
 - (D) Its summer program is cheaper than its autumn program.
- 195.** What does Dr. Benson’s role seem to be?
- (A) Reviewing William’s academic work
 - (B) Proofreading texts and advising William
 - (C) Contacting universities on William’s behalf
 - (D) Writing William a letter of recommendation

PRACTICE EXAMINATIONS FOR THE TOEIC® TEST

Questions 196-200 refer to the following two e-mails.

Date:	Monday, April 21, 20-- 9:23:54 a.m.
To:	nick_crandall@venues.com
From:	kbrisbain@newswire.org
Subject:	Stadium article
Attachments:	stadium.doc

Dear Mr. Crandall,

Attached you'll find the semi-final draft of the article about your new stadium. Please have a look at it and let me know if there are any inaccuracies we should correct. Our deadline is a week from this Thursday, so the sooner you can get back to me, the better.

Also, my editor would also like to have a photo of you to include with the article. I'm afraid, however, that his budget won't allow him to send out a photographer. Do you have any photos of yourself that you could send? If you have a choice, a photo of you looking over the plans with your architect would be excellent. Do let me know what might be available.

I look forward to your comments on the article at your earliest convenience.

Thanks,

Ken Brisbain

Date:	Monday, April 21, 20-- 11:07:22 a.m.
To:	kbrisbain@newswire.org
From:	nick_crandall@venues.com
Subject:	Re: Stadium article
Attachments:	stadium2.doc

Dear Ken,

I've read over the article and I think it explains our plans quite well.

Please, however, correct the annual rent we'll be paying the city for use of the stadium to \$3.3 million. Your current version says \$3.5 million. That was my error, not yours – I remember saying it and my assistant asking me about it afterwards – but it should be corrected. I've attached a corrected version for your inspection.

As for the photo, I'm afraid I have nothing here apart from a rather dull portrait shot. If you'd like to send a photographer out, I'll try to schedule time for him well before your deadline. Also, I'm happy to pay for his work if there are some extra shots we can keep in our archives. After all, your article is going to provide free advertising for our team and the new facility. Just have the photographer call my secretary to set up the appointment.

It's been great working with you, and I look forward to seeing the finished product in print.

Thanks again,

Nick Crandall

- 196.** What does Ken Brisbain ask Nick Crandall to do?
- (A) Confirm a fact
 - (B) Review an article
 - (C) Set up an appointment
 - (D) Provide additional information
- 197.** Why does Ken Brisbain mention his editor?
- (A) To provide the reason for a request
 - (B) To explain why the article was changed
 - (C) To describe how an error was discovered
 - (D) To express his company's position on the budget
- 198.** What is Nick Crandall's opinion about the article?
- (A) He feels it is accurate overall.
 - (B) He objects to some of its contents.
 - (C) He would like his assistant to review the draft.
 - (D) He does not think he can finish it by the deadline.
- 199.** What does Nick Crandall say about the article?
- (A) His assistant rewrote it.
 - (B) It should include a photo.
 - (C) Some details need to be omitted.
 - (D) A mistake in it is his fault.
- 200.** What does Nick Crandall offer to do?
- (A) Provide corrections
 - (B) Pay for a photo shoot
 - (C) Review the final article
 - (D) Have a second interview

Stop! This is the end of the test. If you finished before time is called, you may go back to Parts 5, 6, and 7 and check your work.

